



## HCS 2019-2020 Incentive Program

**NOTE: Discounts are not stackable. The greatest discount will be applied**

- **Bring One Get One Referral Program:**

- When you, the parent or guardian of a Preschool–8th grade student, refer someone who names you on their enrollment application at submission and who enrolls in **K-8th** grade at HCS, your child, as well as your referral's child, will both receive a **25%** tuition discount as long as you both stay enrolled in the entire 2019-2020 academic school year.
  - If the referral family is from Preschool, the Preschool family will begin receiving their discount when their child enters Kindergarten.
- This discount is on a one (new student) for one current student (your child) basis. Multiple referrals earn multiple discounts, so if you refer a family of two and you have two children enrolled at HCS, you can receive 25% discount for both children.
- This does not include incoming Kindergarteners from HCS Preschool (unless they were originally referred by an existing family). New enrolling Kindergarten students will be granted the discount on a strict case-by-case basis.
- Left over credit is not issued as payment, it may not be transferred and may not be carried to the following academic year.

- **Military Discount**

- All active duty military families will receive a 10% discount on their tuition.

- **Loyalty Incentive Program:**

- For each student that completes six cumulative full academic-years of schooling at HCS, a \$300 per year discount will be given for the seventh year tuition at HCS.
- For each student that completes seven cumulative full academic-years of schooling at HCS, a \$600 discount will be given for the eighth year tuition at HCS.
- For each student that completes eight cumulative full academic-years of schooling at HCS, a \$900 discount will be given for the ninth year tuition at HCS.
- Preschool years are exempt from start of loyalty program.

**Funds are limited so act quickly before the funds are gone.**

**This is a great opportunity for a new student to enroll!**

# Frequently Asked Questions

## 2019-2020

### **1. What happens to the discount if my referred family moves away or leaves the school?**

The discount ends for referring party. Discount will be prorated and calculated according to school days attended.

### **2. What if I referred someone but I move away or unenroll? Does my referral keep the discount?**

Yes, the family you referred will still get the discount toward that year's tuition.

### **3. How many referrals can I make? And if they enroll, how many discounts can I get?**

As many as you like—this is the only discount that may be stacked. Discounts **cannot** be transferred to other family accounts.

### **4. Will this program be available next year?**

Yes - HCS is committed to this program for the foreseeable future, although discount percentages may be reduced depending on the success of the program. The program will end when the referral funds budget is no longer available. Terms, conditions, and referral amounts will be evaluated each year.

### **5. If I get a previous student of HCS to return this year, does that qualify as a referral?**

Yes.

### **6. Does the credit apply to Extended Care or Incidental Charges?**

No, only tuition credit.

### **7. Once my referral family enrolls, when does the discount begin?**

The day the new enrollment begins. A cumulative discount will be credited to both accounts on the next billing cycle through FACTS.

### **8. Is this unfair to families who already enrolled a child in a HCS?**

This is our way of thanking families who spend their time and effort promoting HCS K-8th grade. All families can get this discount by referring new students.

**9. If I am getting a current year referral tuition discount, will it continue into subsequent years?**

No. The referral tuition discount is tied to the academic year in which the referral first enrolls.

**10. What if a teacher refers, does the new family still get the discount?**

Yes, the new family would still get the discount.

**11. How do I know if the family I'm referring is considered new or not?**

A list of HCS families is available in the office for reference.